

# ALMEIDA ADVOGADOS

BUSINESS LAW  
BRASIL

SAO PAULO

RIO DE JANEIRO

BRASILIA

BELO HORIZONTE



Expertise, Commitment, Attention to Detail and Understanding

BUSINESS LAW

Year after year, Almeida Advogados expands across sectors and specialties, all the while gaining and maintaining our clients' confidence in our work done for high-level companies from Brazil and abroad.

Find out more about our firm, and how we can contribute to your company's success.

## EXPERTISE



## COMMITMENT, UNDERSTANDING AND KNOWLEDGE OF OUR CLIENTS' NEEDS

Almeida Advogados' guiding principles are creativity, transparency and client focus. We seek to understand our clients' specific businesses, while providing straight-forward solutions based on innovative ideas. All the while, we work with clients in a transparent and ethical manner.

**Finally, we add value to our clients' operations by assisting to minimize their risks and maximize their opportunities.**



COMMITMENT

DEDICATION  
EFFECTIVENESS

THINK GLOBALLY. ACT REGIONALLY.  
SERVE PERSONALLY.



SAO PAULO  
RIO DE JANEIRO  
BRASILIA  
BELO HORIZONTE

**Our firm is active in Brazil's main business centers, and backed by solid international alliances.**

Every day, our clients operate in an increasingly unstable and unpredictable global marketplace. As their legal advisors, we work closely with businesses to overcome challenges, either directly or through our network of highly respected law firms.

Our strength lies in offering not only high-level legal expertise, but also active engagement in reaching the best client-oriented solutions.

## CREATIVITY AND A COMMITMENT TO EXCELLENCE



Almeida Advogados prides itself on its highly-skilled team of professionals, all of whom remain committed to results and client satisfaction. We advise Brazilian and multinational companies on both corporate and litigation matters of any nature and complexity.

## UNDERSTANDING



UNDERSTANDING  
DEDICATION

## TRANSPARENCY AND CREATIVITY IN BUSINESS LAW

Almeida Advogados was formed by a small group of competent professionals committed to assisting Brazilian and foreign companies with their corporate and litigation needs. Our firm harnesses the most advanced technological resources available, and remains committed to staying abreast of ongoing developments and changes in the law. We are dedicated to representing our clients by evaluating risks, maximizing opportunities and seeking solutions, while maintaining full confidentiality.

### PRACTICE AREAS:

Aviation  
Banking and Insurance  
Bioenergy  
International Trade  
Communications and  
Telecommunications

Energy, Oil and Gas  
Sports and Entertainment  
Mergers and Acquisitions  
Real Estate

Industry  
Environmental  
Capital Markets  
Mining

Service Industry  
Information Technology  
Transportation and  
Logistics

### EXPERTISE IN ALL AREAS OF BUSINESS LAW:

Environmental Law  
Arbitration and Mediation  
Litigation  
Contracts  
Economic and Antitrust  
Law

Family and Trusts and Estates  
Project Finance  
Mergers and Acquisitions  
Immigration  
Real Estate

Investments in Brazil  
and Abroad  
White Collar Criminal Law  
Social Security and Pension  
Intellectual Property  
Company Restructuring  
and Bankruptcy

Regulation  
Consumer Affairs  
Corporate  
Labor  
Tax Law

## AVIATION

Given its global scope, aviation law requires both an understanding of and expertise in domestic and international regulations and treaties.

Our firm offers specialized legal advice on aviation law, including matters related to air navigation and transportation, as well as civil aviation in general. Almeida Advogados also advises companies and investors on contracts regarding aircraft ownership, use and related services.





## BANKING AND INSURANCE

We provide legal assistance to both Brazilian and foreign financial institutions and insurance companies, with particular emphasis on corporate finance.

Our expertise lies in advising clients on developing financial products (leasing, investment funds and securitization, among other areas) in accordance with Brazilian Central Bank and the Brazilian Securities and Exchange Commission regulations. Almeida Advogados also represents financial institutions and insurance companies on litigation-related matters, including proceedings for recovering assets. We service Brazilian and foreign insurance companies in all aspects ranging from formation to litigation and regulatory matters, including those involving the Brazilian Superintendent of Private Insurance.





## BIOENERGY

One of the greatest challenges faced by the sugar/ethanol sector lies in guaranteeing the supply of ethanol fuel and sugar to domestic and international markets.

Almeida Advogados offers legal assistance to agribusinesses, and assists those companies with matters involving corporate structuring and partnerships, import/export, financial and foreign investment operations in Brazil, tax planning and environmental law issues. Our firm also works closely with power companies.

## INTERNATIONAL TRADE

We offer highly specialized services for this area of the law, which is based on industry-specific regulations, often times from more than one country.



Almeida Advogados services Brazilian companies operating domestically and abroad, as well as foreign companies with investments in Brazil. Our firm assists with identifying new opportunities and reducing the risks inherent in global trade. We specialize in arbitration based on World Trade Organization rules, and support international companies by preparing agreements, memoranda of understanding and other documents offering commercial protection globally.



## COMMUNICATIONS AND TELECOMMUNICATIONS

In this ever-changing field, companies require competent legal services, particularly in order to take advantage of recently approved reforms.

Almeida Advogados has extensive experience in advising on regulatory issues such as internet, Pay TV, Mobile Virtual Network Operators (MVNO) and mobile and land-line telephone services, among other communications in the digital economy.

## ENERGY, OIL AND GAS

With these sectors' recent expansion, Almeida Advogados has represented a number of clients throughout various stages of production.



In the oil and gas field, we advise our clients on the legal aspects of generating, distributing and selling. When required, we assist with credit recovery, collections, indemnity payments and actions for damages. In the petroleum sector, we draft and negotiate contracts for companies engaging in exploration and production, and also assist with obtaining permits, concessions and authorizations from regulatory agencies. Finally, we represent clients with audits and other industry-specific environmental, labor and civil matters.



## SPORTS AND ENTERTAINMENT

Our firm's team includes specialized professionals with years of experience in representing clients on sports and entertainment-related matters.

Examples include navigating the legalities of relationships between athletes and clubs (both in Brazil and abroad) regarding sponsorships, image licensing, trademarks and labor relationships, as well as litigation in administrative and judicial courts.

## MERGERS AND ACQUISITIONS

As the global economy rebounds, mergers and acquisitions increase in frequency and value, while remaining an important strategy for companies to re-allocate funds and execute corporate strategies.



Almeida Advogados has years of experience in this field, and in 2013 alone represented clients in various transactions with a total value exceeding US\$2.5 billion.



## REAL ESTATE

Given the real estate market's ongoing and expected growth, our firm remains well-positioned to provide intelligent and straight-forward solutions to market participants.

Specifically, we have extensive experience with real estate investment funds, mergers, land division and condominium construction, for which we provide (among other services) related agreements and the legal structuring of all types of real estate development.

## INDUSTRY

As the world emerges from economic downturn, industry has reassumed an important role in driving global economic growth.



In this regard, our firm has extensive experience in advising on the legal aspects of industry, including business structuring, contracts, tax and labor, technology transfer, trademark registration and licenses. We also support our clients by undertaking measures aimed at limiting illegal copyrighting and unfair competition.





## ENVIRONMENTAL

Increasingly, environmental protection factors into business operations, as both government and private industry endeavor to promote favorable environmental conditions, while still advancing economic growth.

Almeida Advogados remains committed to supporting both economic progress and environmental protection. In that context, we advise clients on receiving environmental licenses, impact studies and permits, and work with them on limiting their environmental liabilities and avoiding litigation.

## CAPITAL MARKETS

One of the main challenges for capital markets lies in improving access for medium-sized companies with a high potential for growth.



Almeida Advogados offers vast expertise in structuring domestic and international transactions on capital markets, trading securities and other marketable securities, preparing public offerings of shares and carrying out the processes of going public and private. We also advise on regulatory changes made by the Central Bank of Brazil and the Brazilian Securities and Exchange Commission.

## MINING

Brazil offers some of the world's largest mineral deposits, and remains an important producer and exporter of minerals.



Our firm has extensive experience in assisting clients with negotiating and carrying out purchase transactions, assigning and transferring mining rights and leases, and entering into agreements with land owners of future mining sites. We also assist with proceedings involving the Brazilian National Department of Mineral Production (DNPM).



## SERVICES

As companies increasingly focus on their main activity, outsourcing and other trends have become ever more important.

In this context, Almeida Advogados advises companies on the legal aspects of the service industry, including the often delicate task of hiring and dismissing workers, as well as cost-effective ways to outsource activities pursuant to the standards set forth by Brazilian labor law.

In addition, Almeida Advogados has significant expertise in handling judicial and administrative matters brought by workers and/or federal agencies that challenge companies' moves to outsource.

## INFORMATION TECHNOLOGY

Our firm is proud to offer the most comprehensive range of specialized information technology-related legal services.



The firm is committed to assisting our clients in protecting information technology companies' most precious asset (their intellectual property) through specially-crafted agreements and enforcement actions, if necessary.



## TRANSPORTATION AND LOGISTICS

As the transportation sector reorganizes, opportunities arise for companies seeking to participate in the privatization and concession process.

Almeida Advogados enjoys extensive experience in advising on projects involving bidding, permits and public and private partnerships (PPPs).

## Committed legal professionals

**Almeida Advogados is a full-service law firm with extensive experience in all areas of corporate law, including advising on and structuring transactions, while avoiding litigation.**

Almeida Advogados was established in 2001 based on a partnership of competent legal professionals who originally focused on mergers and acquisitions and corporate restructuring. Since then, the firm has grown exponentially by adding new practices, setting up new offices and expanding into several areas of business law. All the while, we have assisted both Brazilian and foreign companies with their corporate and litigation matters.

With its headquarters in Brazil's largest business center, strategically located offices and solid international partnerships, Almeida Advogados acts as a true partner to its clients. Our main goal lies in understanding the business realities faced by our clients in their respective industries. Through our collaborative approach, we assist clients with new businesses and endeavors, while minimizing the risks in those ventures.

Our firm consists of over 120 staff members, many of whom are graduates of highly respected Brazilian and foreign universities and who remain committed to our mission of reaching the best results and solutions for our clients.

# ALMEIDA ADVOGADOS

BUSINESS LAW

## BRASIL

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